



Charlie Wells MRICS  
**Managing Director  
Farms and Estates  
throughout the UK**

Charlie has bought and sold many country houses, farms and estates during his 20 year career, for both private buyers and investors. He has practical understanding of matters residential, agricultural and rural and how they will effect the capital value of the asset.

Recently he has advised on the purchase of a 5,500 acre farming estate, created, via a number of purchases, a 1,200 acre estate in the Cotswolds, purchased a Grade I stately home and acquired agricultural investment land for an investment fund.

Charlie is known for the strategic approach that he brings to deals. He has an ability to think his way through complicated transactions, often turning a negative into a positive. Managing your clients' expectations and not being afraid of telling them what they don't want to hear is all part of the negotiation marathon.

Before Prime Purchase Charlie ran the Country House and Farms department for an independent firm. After his degree in Rural Estate Management, he qualified with a boutique buying business who advised on the acquisition and management of country houses, sporting estates and agricultural land.

Charlie was nominated in the Spear's 500 (HNW guide to the top professionals in their field) and was included in the Spear's Top 50 UK Property Advisers for 2015. He is a member of the Royal Institution of Chartered Surveyors.

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